

## **JOHN A. BAIR, NHA PRINCIPAL, THE LANCASTER GROUP, LLC**

John is a Principal of The Lancaster Group, LLC (12/2004 – Present). Prior to his tenure at The Lancaster Group, LLC, John served as a Manager in the KPMG LLP Senior Living Services Practice located in the Harrisburg, PA.

His extensive and in-depth knowledge is concentrated in business office outsourcing, billing, operational assessment, and Medicare and Medicaid cost reporting. John has a 30 year career in skilled nursing facility business office operations and reimbursement.

### **Relevant Experience**

John has extensive experience in skilled nursing facility operations, including:

- Business Office outsourcing including managing all aspects of Business Office operations
- Medicare and Medicaid Cost Reporting (Hospital, SNF, Home Health, Hospice, LTACH, and IRF)
- Interim Nursing Home Administrator
- Knowledgeable in PointClickCare, Matrixcare, American Healthtech, myUnity
- Operational assessment of nursing facility business office operations
- Medicare and Medicaid skilled nursing facility billing compliance

### **Professional Background**

Prior to joining The Lancaster Group, LLC, John held the following positions:

- Two years as a Medicaid Cost Report auditor with the PA Department of Auditor General
- Two years as a Medicare Cost Report auditor with Aetna – a contracted Medicare Fiscal Intermediary
- Three years as a Chief Financial Officer of a 361-bed nursing facility
- Two years as a Regional Controller of a nursing home chain
- Five years with KPMG LLP

John is a licensed nursing home administrator in Pennsylvania and holds a B.S. degree in Business Administration – Accounting & Finance from Elizabethtown College.